### We'll Take Care of This

# You Take Care of Business



Voice & Data
Data Backup
Disaster Recovery
Continuity
Redundancy
Startups
Relocation
VoIP
Mobile & Wireless

Conferencing

Security
SD-WAN
UCaas
Cloud Computing
Contact Center
Saas
Data Center
Colocation
Hosting

## Sandler Partners Gets You Out of the Telecom and IT Services Business and Back to Managing Yours

Communications and IT services are more complex than ever, with an array of cross-industry suppliers offering everything from bandwidth and backup to software-as-a-service and all things cloud. Which providers are best depends on product, region, technology and app, and pricing varies wildly. Keeping track of it all is a full-time job, and even then only those immersed in telecom and IT services on a daily basis know which providers are best for your needs, and whether or not you're paying too much.

At Sandler Partners, we take away the headaches of managing all of these services so you can focus on your own business with the confidence that an independent expert is making sure you always have the best services at rock-bottom prices.

#### ✓ Access Off-Book Rates from 200+ Providers

When we submit quote requests as your independent auditor and advocate, providers deliver aggressive, custom quotes for your services (typical audit savings = 20-30%).

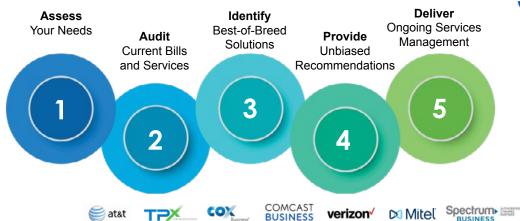
#### ✓ Always Vendor Neutral

We grow, maintain and refine a massive portfolio of providers for one reason — to make sure you always have access to best-of-breed solutions.

### ✓ Single Point of Contact for All Things Telecom, Data and Cloud

We offer white glove treatment for life, including post-install service and support, and ongoing service and contract audits.

#### **Our 5-Point Process**



## SANDLER

Your Authorized Sandler Partners Representative

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America's Fastest Growing Distributor of Connectivity & Cloud Services

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